

# Industry Update

News from ICOR International, Inc.

**ICOR**  
INTERNATIONAL  
"making your life easier™"

May 18, 2017



**don't forget to flush!**

**CLEAN SHOT**

A/C and Refrigeration System Flush

**HANDY SHOT™ TOOL INCLUDED WITH EVERY BOX!**

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## ICOR Expands Production Capacity And Maintains Momentum

The transition away from R-22 in the last 6 months has been unprecedented. With the average end user price of R-22 nationwide now cresting \$800, and availability at all-time lows, more people in our industry than ever before are making the transition to an R-22 replacement. After 15 years of building their brand and support infrastructure, and educating users on the use of R-22 alternative refrigerants, ICOR's NU-22B has emerged as the leading direct replacement for R-22 in North America.



**Smart.**

**Make The Move To NU-22B**

IMPROVED PERFORMANCE

**NU-22B**

ICOR

**B**

Scores of smart Technicians already have.

The increase in demand this year for the common components used in all of the new generation HFC blends, has caused a few refrigerant suppliers with inadequate infrastructures, and sourcing capabilities, to run their distributors, and product users, out of inventory. ICOR was well prepared for the crisis, and as a result has captured significant market share from the field of competitive R-22 replacements.

To maintain this momentum, ICOR embarked on several new projects designed to improve their logistics, and increase production capacity for NU-22B at their Indianapolis production facility. The improvements include additional onsite bulk storage capacity and cylinder packaging stations, and dramatically expanding their fleet of ISO containers. In May ICOR put their new Combi Lift straddle carrier into action. This lift is capable of moving, weighing, and stacking ISO containers across their newly expanded container park.

Just as ICOR's R-12 replacement, Hot Shot®, eventually pulled away from the field of competitive products during the CFC phaseout, we now see NU-22B following the same course. We firmly believe, and many of our distributor associates agree, that the field of competitive R-22 replacements will be narrowed to just a few of the current front runners, and that NU-22B will be a staple in the HVACR industry many years to come. The recent investments in infrastructure is proof positive that ICOR is committed to providing our distributors, and product users, with an uninterrupted supply of quality produced products.

For more information about ICOR products and services, call (800) 497-6805, or go to [www.icorinternational.com](http://www.icorinternational.com).

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**ICOR TECH TOOLS**

**NU-22B**

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